

#### **OUR STORY**

Founded in November 2017 by Mario Catalano, a successful Aerospace entrepreneur, FirstKem was formed to supply consumables to OEM's, MRO's, airlines, and militaries worldwide. His "customer first" commitment has made FirstKem one of the fastest growing distributors in the industry.

Customer service and relationships backed by competitive pricing and superior product knowledge is the recipe to FirstKem's success. Service is and always will be the cornerstone of our business.

The primary business goal is to save clients time and money by stocking and delivering superior products at even better prices.



# **MISSION STATEMENT**

The customer experience is the focus of everything FirstKem does.

FirstKem differentiates itself by being a world-class distributor providing exceptional service, innovative products, and superior quality to the Aerospace, Industrial and Government markets worldwide.

Creating and maintaining long-term relationships is the ultimate goal for FirstKem. We want to grow with our customers. Their success is our success.

## PRODUCTS

- Tapes
- Chemicals
- Adhesives
- Epoxies
- Lubricants & Greases
- Sealants
- Paints & Inks
- Mil Spec Consumables
- Abrasives
- Wire, Cable, Lacing, Tying
- Plastic & Protective Films
- Janitorial & Cleaning Products
- Packaging Supplies
- Personal Safety Equipment (PPE)

### **TOP 10 BRANDS**

- 3M
- Castrol
- Dow Corning
- Exxon Mobil
- Henkel
- Huntsman
- ITW Pro Brands
- Lanxess
- Momentive
- PPG Aerospace
- Zip-Chem

Nounsley Road, Hatfield Peverel, Essex, United Kingdom, CM3 2NF

#### **COMPANY INFORMATION**

- EIN: 87-3321102
- UEI: GPRERG8B8WN6
- DUNS: 081030568
- CAGE Code: 8JQL5
- Established: November 7, 2017
- Diversity: Small Business
- Certifications:
  - ISO 9001:2015
  - AS9120
  - AC0056
- NAICS Codes:
  - 423840 Industrial Supplies Merchant Wholesaler (Primary)
  - 423860 Transportation Equipment and Supplies (except Motor Vehicle) Merchant Wholesalers
  - 424690 Other Chemical & Allied Products Wholesalers (Secondary)
  - 423710 Hardware Merchant Wholesalers
  - 424120 Stationary & Office Supplies Merchant Wholesalers
  - 424130 Industrial & Personal Service paper Merchant Wholesalers

## **QUALITY STATEMENT**

FirstKem is committed to providing quality products, ensuring on-time delivery and customer satisfaction. We empower our clients with the latest technology and workplace solutions to optimize their methods – fueling the efficiency of their organization.

- Our commitment is to the safety and accurate work of our employees and customers. We ensure careful work to deliver the best possible product to our customers.
- All work is done in conformance to FirstKem QMS, the applicable technical and administrative operating policies and procedures of FirstKem, legal and regulatory requirements, and specific customer requirements.
- Through front-line input and management leadership, we will continue to improve our people and processes to anticipate, meet, and exceed the needs of our customers.
- We support the continually improving quality of our customer's maintenance and other technical operations through the services we provide by achieving our commitments of quality, cost, and timeliness.
- Build a mutually profitable relationship with our customers, ensuring their long-term success, through the understanding of their needs and the needs of their end users as well.
- Enhance the systematic research and use of best preventive practices at all levels and ensure reliable risk management.

FirstKem strives to be the best provider of Aerospace, industrial and Governmental products in the industry. Using these guiding principles, everyone in FirstKem is accountable for throughly satisfying our customers by meeting or exceeding their needs and expectations with best-in-class solutions and services. Our goal is 100% customers astisfaction 100% of the time.

We are proud to be an Equal Employment Opportunity and Affirmative Action employer, including all genders, minorities, protected Veterans, and those with disability.

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